



Teleflex Incorporated (NYSE: TFX)
Investor Presentation



Important Information

Forward Looking Statements

This presentation and our discussion contain forward-looking information and statements, which inherently involve risks and uncertainties that could cause actual results to differ from those projected or implied in the forward-looking statements. These statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements, including those risks and uncertainties discussed in our SEC filings, including our most recent Annual Report on Form 10-K. The forward-looking statements included in this presentation should not be unduly relied upon. These statements speak only as of the date made. Other than as required by applicable law, we do not intend, and do not assume any obligation, to update these forward-looking statements.

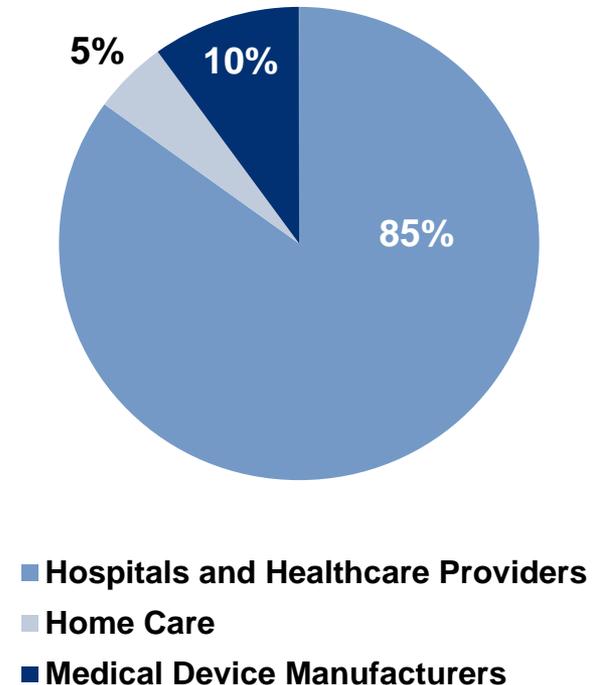
Additional Notes

This presentation reflects continuing operations.

Business Overview

- **NYSE listed – TFX**
- **Global provider** of medical technology products that enhance clinical benefits, improve patient and provider safety and reduce procedure costs
- **Serving healthcare providers worldwide** through a combination of our direct sales force and distributors
- **Employees: ~14,000**
- Leading market positions with **established global brands**
- 2017 revenue of **\$2.146 billion**

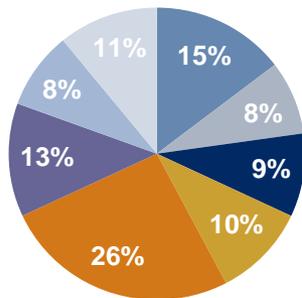
Revenue by Market¹



Not dependent upon any one product, end-market or procedure

Vascular North America

Revenue by Segment¹



- Vascular North America
- Surgical North America
- Anesthesia North America
- EMEA
- Asia
- All Other
- Interventional North America

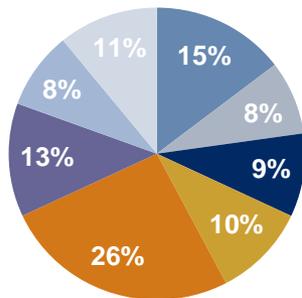
- Our vascular access products facilitate a variety of critical care therapies, including **the administration of intravenous medications and other therapies** and the measurement of blood pressure and taking of blood samples through a single puncture site
- We believe that our vascular product portfolio offers the opportunity **to reduce injuries** to the healthcare provider, **expedite placement** of a central venous catheter, **reduce patient exposure to x-rays**, expedite infusion of medication and **reduce the risk of microbial colonization and thrombus accumulation on catheter surfaces**
- For the twelve months ended December 31, 2017, our Vascular North America segment represented **\$313.6 million**, or approximately 15% of net revenues



¹ = per Form 10k. Reflects percentage of revenue for the twelve months ended December 31, 2017. May not sum to 100% due to rounding.

Anesthesia North America

Revenue by Segment¹



- Vascular North America
- Anesthesia North America
- EMEA
- OEM
- Surgical North America
- Interventional North America
- Asia
- All Other

Our anesthesia products include airway and pain management products

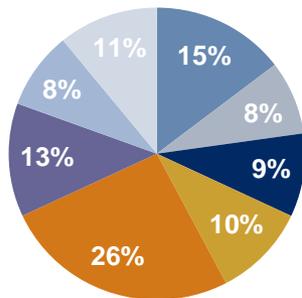
- Our **airway management** products are designed to help eliminate airway related complications and improve procedural efficiencies for patients in surgical, critical care and emergency settings
- Our **pain management** products are designed to provide pain relief during a broad range of surgical and obstetric procedures, thereby helping clinicians better manage each patient's individual pain while reducing complications and associated costs
- For the twelve months ended December 31, 2017, our Anesthesia North America segment represented **\$198.0 million**, or approximately 9% of net revenues



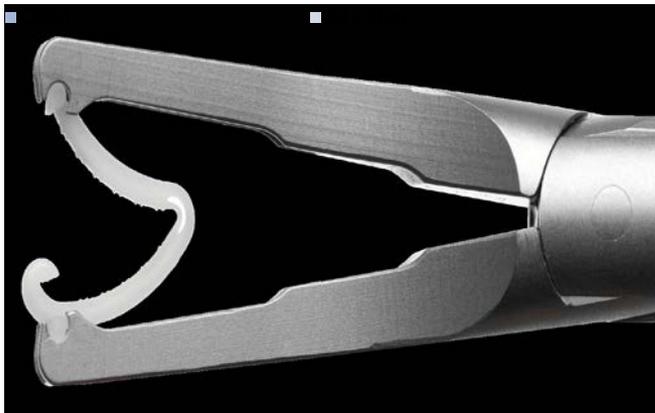
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Surgical North America

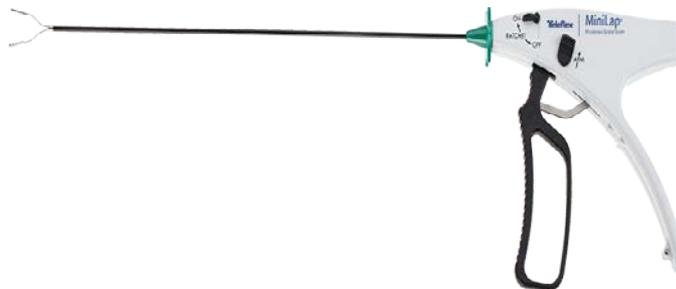
Revenue by Segment¹



- Vascular North America
- Surgical North America
- Anesthesia North America
- Interventional North America
- EMEA
- Asia



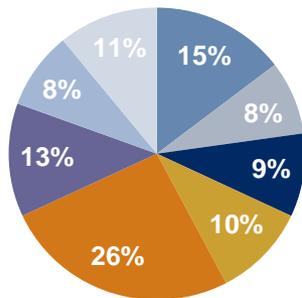
- Our surgical products include:
 - **Ligation and closure products**, including clips and sutures used in a variety of surgical procedures
 - **Access ports** used in minimally invasive surgical procedures, including robotic surgery
 - **Fluid management** products used for chest drainage
 - **Reusable hand-held instruments** for general and specialty surgical procedures
- For the twelve months ended December 31, 2017, our Surgical North America segment represented **\$175.2 million**, or approximately 8% of net revenues



¹ = per Form 10k. Reflects percentage of revenue for the twelve months ended December 31, 2017. May not sum to 100% due to rounding.

Interventional North America

Revenue by Segment¹



- Vascular North America
- Anesthesia North America
- EMEA
- OEM
- Surgical North America
- Interventional North America
- Asia
- All Other

Our interventional product portfolio consists of products used by interventional cardiologists, interventional radiologists, vascular surgeons and vein practices

- Our Vascular Solutions portfolio consists of clinically advanced devices for treating coronary and peripheral vascular disease
- Our interventional access products are used in a wide range of applications, including dialysis, oncology and critical care therapies
- Products within our cardiac care portfolio include diagnostic catheters, intra-aortic balloon catheters and capital equipment
- For the twelve months ended December 31, 2017, our Interventional North America segment represented \$220.6 million, or approximately 10% of net revenues

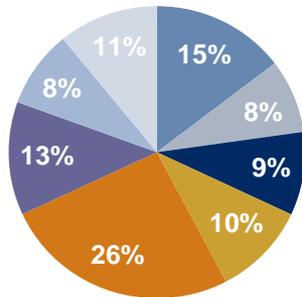


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Our Segments

EMEA

Revenue by Segment¹

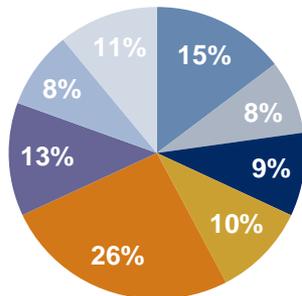


- Vascular North America
- Anesthesia North America
- EMEA
- OEM
- Surgical North America
- Interventional North America
- Asia
- All Other

- Our EMEA segment designs, manufactures and distributes medical devices primarily used in critical care, surgical applications and cardiac care
- For the twelve months ended December 31, 2017, our EMEA segment represented **\$552.7 million**, or approximately 26% of net revenues

Asia

Revenue by Segment¹



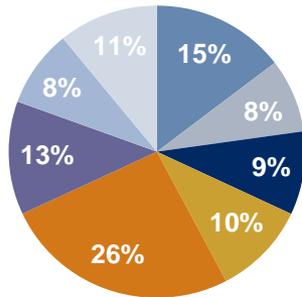
- Vascular North America
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- EMEA
- OEM
- Surgical North America
- Interventional North America
- Asia
- All Other

- Like our EMEA segment, our Asia segment designs, manufactures and distributes medical devices primarily used in critical care, surgical applications and cardiac care
- For the twelve months ended December 31, 2017, our Asia segment represented **\$269.2 million**, or approximately 13% of net revenues

¹ = per Form 10k. Reflects percentage of revenue for the twelve months ended December 31, 2017. May not sum to 100% due to rounding.

OEM

Revenue by Segment¹



- Vascular North America
- Anesthesia North America
- EMEA
- OEM
- Surgical North America
- Interventional North America
- Asia
- All Other

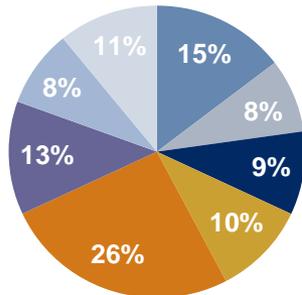
- Our OEM segment designs, manufactures and supplies devices and instruments for other medical device manufacturers
- Provides **custom-engineered extrusions**, diagnostic and interventional catheters, sheath / dilator sets and kits, **sutures**, **performance fibers**, and **bioresorbable resins and fibers**
- For the twelve months ended December 31, 2017, our OEM segment represented **\$183.0 million**, or approximately 8% of net revenues



¹ = per Form 10k. Reflects percentage of revenue for the twelve months ended December 31, 2017. May not sum to 100% due to rounding.

All Other

Revenue by Segment¹



- Our All Other segment includes single-use respiratory, urology and interventional urology products, as well as our Latin American business.
- Our Respiratory products are used in a variety of care settings and include oxygen therapy products, aerosol therapy products, and ventilation management products.
- Our Urology product portfolio provides bladder management for patients in the hospital and home-care markets.
- Our Interventional Urology product, the UroLift System, is a minimally invasive technology for treating lower urinary tract symptoms due to benign prostatic hyperplasia, or BPH.
- For the twelve months ended December 31, 2017, our All Other segment represented \$234.0 million, or approximately 11% of net revenues

Position Teleflex to succeed in the healthcare environment of the future

Increased utilization
Increased economic pressure

Capitalize on Teleflex's scope and size

Take advantage of unique Teleflex opportunities

Footprint consolidation
Distributor to direct conversions



Recent Acquisitions

Mayo
Healthcare
Pty. Ltd.

Mini-Lap
Technologies,
Inc.

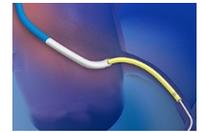
Truphatek
Holdings
Limited

Ace Medical
US, LLC

Nostix, LLC

CarTika
Medical, Inc.

Vascular
Solutions, Inc.



2013

2014

2015

2016

2017

Vidacare
Corporation

Human Medics
Co., Ltd.

Trintris
Medical, Inc.

N. Stenning
& Co.
Pty. Ltd

Atsina
Surgical, LLC

Teleflex Medical
Private Limited
& New Zealand
distributors

NeoTract, Inc.



Key Investment Highlights

Diversified, global medical technology company

Well-positioned to take advantage of favorable industry dynamics

Leading market positions with established global brands

Diversified customer and supplier base

Strong cash flow generation and proven history of deleveraging and margin expansion

Experienced management team

THANK YOU